Dr. G. Sai Mohana



Assistant Professor
PG & Research Department of
Commerce

<u>gsaimohana@gmail.com</u> +919789165431

Academic Qualifications

Doctoral Research - Ph.D.,

University : Madurai Kamaraj University, Madurai, India

Title : A Study on The Physical Performance of Public Distribution

System in Tamil Nadu With Special Reference to

Ramanathapuram District - Reg. No: P 8462

Year : 2016

Master of Philosophy – M.Phil.,

University : Madurai Kamaraj University, Madurai, India

Title : Working Capital Management in Sundaram Industries

Institution: Mannar Thirumalai Naicker College, Madurai.

Year : 2007

Post Graduation – M.Com

University : Madurai Kamaraj University, Madurai, India

Degree : Master of Commerce

Institution: Sri S.Ramasamy Naidu Memorial College, Sattur.

Year : 2002

Post Graduation Diploma - P.G.D.C.A

University : Madurai Kamaraj University, Madurai, India

Degree : Post Graduate Diploma in Computer Application

Institution: Standard Fireworks Rajarathinam College For

Women, Sivakasi.

Year : 2000

Under Graduation – B.B.A

University : Madurai Kamaraj University, Madurai, India

Degree : Bachelor of Business Administration

Institution: Standard Fireworks Rajarathinam College For

Women, Sivakasi.

Year : 1999

Teaching Experience:

➤ 2007 – 2015 worked as Lecturer in Mannar Thirumalai Naicker College (SF), Madurai.

➤ 2015 – 2022 worked as Assistant Professor in Mannar Thirumalai Naicker college (SF), Madurai.

➤ From 2022 working as Assistant professor in the Regular Stream in Mannar Thirumalai Naicker College

Publications (List of papers published, in year wise descending order):

S. No.	Title of the paper		Month & Year		Issue	Impac t factor	ID Indexed in Scopus, Web of Science, Pubmed /approved by UGC / UGC CARE List
1.	" Digitalization in India: Major Challenges, Opportunities and Impact on Economic Growth	International Journal of BusinessandEconomi cs Research - ,Dr. BGR Publications	APRIL 2025	e-ISSN No. 2 3921	VOLUME 2	-	Online Open Access, e-ISSN
2.	Challenges And Opportunities of Green Marketing in India – An Overview	International Journal of Cultural Studies and Social Sciences	January- June: 2024	2347-4777	Vol-20, Issue- 1,No.23	7.138	UGC Care List
	Working Women's Preference towards Imitation Jewellery Through Online	Evolution of Women's Rights in India: Progress, Challenges and Future Avenues for Equality	March 2024	ISBN-978-93 90203-91-8	-	-	ISBN
4.	E-Commerce Through Wireless Networks – An Overview	Shodha Pradha (UGC CARE LISTED)	2023	0974-8946	Vol – 48 Issue -2- No.1, 2023		UGC Care List

5.	Towards The Usage of E- Payments In Madurai	Dogo Rangsang Research Journal UGC Care Group I Journal	April 2023	2347-7180	Vol-13, Issue-5, No. 7,		UGC Care List
6.	Women Entrepreneurs in		Dec 2022	0973-0087	Vol. : XXIV, No:06		UGC CARE GROUP –I Journal
7.	Banks in Enhancing	RABINDRA BHARATI JOURNAL OF PHILOSOPHY	Dec 2022	0973-0087	Vol. : XXIV, No:06		UGC CARE GROUP –I Journal
8.	Role of IPR In Economic Development of A Country-An Overview	Kanpur Philosophers	2022	2348-8301	IX,Issue I,No.11,202 2		UGC Care List
9.	A Study on Production of Steel Authority of India Limited(Sail) Company In India	Utkal Historical Research Journal	2021	0976- 2132	Xxxiv(Vi)		UGC Care List
10.	Analysis of Inter- Relationship Among Financial Leverage Ratios And Market Value of The Selected Companies In Automobile Industry	Utkal Historical Research Journal	2021	0976- 2132	Xxxiv(Vi)		UGCCare List
11.	Technology on The Entrepreneurship	International Journal Of Psychosocial Rehabilitation	05May 2020	1475- 7192	Volume24 Issue 8,2020	0.08	Scopus Indexed
12.	Responsibility	International Journal Of Research And Analytical Reviews	04-01-2019	E Issn Number 2348-1269	Special Issue	5.75-	UGC – No.43602
13.		Nehru Journal Of Management And Research	November 2018	Issn No.22 30- 7974	Volume-1 Issue-11	-	-
14.	In Industries	Roots International Journal Of Multidisciplinary Researches	March 2018	Issn Number 2349-	Volume: 4Special Issue-10	Impact Factor 3.48	UGC Approved Journal J.No.48991

S. No	Title of the Article	Title of the Conference/Seminar	International /National /State level	ISBN Number	dd/mm/ yr
1.	A Study on the Psychological and Social Impact of Social Media on Youth Development	Advanced Contemporary Research Trends In Sustainable Business And Management	National	978-93-342- 1614-1 .(pg no. 117-127)	March 2025
2.	Developing Trends And Challenges of Online Marketing In India	Artificial Intelligence And Robotics In Business And Employment: Opportunities And Challenges (AIRBEOC-2020)	National	978-93-89658- 87-3	27.2.2020 28-2-2020
3.		Emerging Trends In Banking, Insurance & International Trade	International	978-9388398- 90-9	27.3.2019 28-3-2019
4.	Economical Growth Of Tourism Industry in India	Tourism Industry In India: Challenges And opportunities	National	978-9380686- 81-3	12-08-2013
5.	Emerging Trends In Retail Marketing	Retail Marketing In India : Trends And Challenges	National	978-9380657- 50-9	24-09-2011

Paper presented in Conference/Seminar:

S. No.	Title of the Paper	International/ National/State level	Title of the Conference	Institution/ College Name	dd/mm/yr
1.	A Study on the impact of Social Media among youngsters".	International Conference	Two-day International Conference on Global Contemporary Issues and unlocking Innovation in Business Industry 4.0	VHNS College	24.07.2024 & 25.07.2024
2.	Overview of Export and Import Policies and its Impact on Indian Economy	International Conference	International Conference on Indian Economy: Navigating Challenges and Seizing Opportunities	Department of Economics, Mannar Thirumalai Naicker College	24.03.2025
3.	Exploring Virtual Reality In Social Media Marketing: Unlocking New Opportunities For Brand Engagement	International Conference	International Conference on Virtual Reality in Retail Industry, Banking & Marketing	SRM Institute of Science and technology, Chennai	21.02.2025

A	Challanges As 1	International	Chill Dayslanasari		
4.	Challenges And Opportunities of Green Marketing in India – An Overview	International	Skill Development, Entrepreneurship and Emerging Technologies for International and Indian Youth	Mannar Thirumalai Naicker College, Madurai.	16.02.2024
5.	Consumers Satisfaction Towards The Usage Of E- Payments In	National Seminar	Emerging Trends in Commerce and Management	Naidu Memorial	2303.2023 & 24.03.2023
	Madurai City				
6.	Role and	National Seminar	Entrepreneurship in	PG and Research	16.12.2022
	Contribution of		Industry 4.0: A Glimpse	Dept. of	
	Women			Commerce,	
	Entrepreneurs in			Mannar	
	India – An Overview			Thirumalai	
				Naicker College	
7.	Role of Micro	National Seminar	Entrepreneurship in	PG and Research	16 12 2022
	Finance Banks in		Industry 4.0: A Glimpse	Dept. of	10.12.2022
	Enhancing Enhancing		industry 4.0. 11 Gimpse	Commerce,	
	Entrepreneurship			Mannar	
	Among Women			Thirumalai	
	Among women			Naicker College	
8.	Role of IPR in	National Seminar	Contemporary And	Mannar	28.03.2022
	Economic Development of a Country- An Overview		Upcoming Issues in the Field of Intellectual Property Rights	Thirumalai	
9.	•	Virtual International Conference	"Restructuring of trade and industry for the upliftment of Indian Economy"	ST.Joseph's College (Arts&Science)	17.04.2021
10.	Relationship among Financial Leverage Ratios And Market Value of the Selected Companies in Automobile Industry	Virtual International Conference	"Restructuring of trade and industry for the upliftment of Indian Economy"	ST.Joseph's College (Arts&Science)	17.04.2021
11.		National Level	Artificial Intelligence and Robotics in Business and Employment :Opportunities and Challenges(AIRBEOC –2020)	Acharya Institute of Graduate Studies	27.02.2020 28.02.2020

12.	Impact of Information Technology on the Entrepreneurship Development	National Level	A Digital Transformation – Entrepreneur &; Infopreneur2K20	Mannar Thirumalai Naicker College	24.01.2020
13.		International Conference	Emerging Trends In Banking, Insurance & International Trade	Thaigarajar College	27.3.2019 & 28.3.2019
14.	1	International Conference	"Contemporary Issues, Challenges and Recommendations on Digitalization(CICRD2K19)"	Mannar Thirumalai Naicker College	4.01.2019
15.	Environmental protection in our country-An overview	National Level	"Environmental Protection in India"	Mannar Thirumalai Naicker College	27-2-2019
16.	r	International Conference	Coimbatore Strategic Leadership Conference"	Nehru Institute of Technology	10.8.2018
17.		International Conference	"Business Analytics & Block Chain"	Madura College	28.12.2017
18.	Tourism Industry in India	National Level	Economical Growth of Tourism Industry in India	Mannar Thirumalai Naicker College	12.08.2013
19.	Impact of MNC's entry on FDI &GDP	National Level	Impact of MNC's entry in the Indian Retail Market	Thiagarajar College	16-3-2012
20.	Emerging trends in Retail Marketing	National Level	Retail Marketing in India : trends and Challenges	Mannar Thirumalai Naicker College	24.9.2011
21.	"Emerging trends in Marketing Channels of Distribution"	State Level	Emerging Trends in Business and Commerce	Arul Anandar College	17-3-2010
22.	Role of Commercial Banks-Agriculture sector in India	National Level	Emerging Issues in Banking and Insurance Sector	Sri S.Ramasamy Naidu Memorial College	4-3-2010 & 5-3-2010

Positions held at our college(MTNC):

S.No	Name of position	From	То
1.	Member in Women's Development Committee	2019	2021
2	Member in Attendance Committee	2024	Till Date
3	Member in Naan Mudhalvan Scheme	2023	Till Date
4	Consumer Club- Convenor	2023	Till Date
5	Students Aid Fund Committee- Convenor	2023	Till Date
6	Monthly and Annual Magazine Committee	2023	Till Date
7	Member In criterion VII	2024	Till Date

8	Pudhumai penn scheme and Tamilpudhalvan	1.08.2024	Till Date
	Scheme-Nodal Officer		

Workshop/Conference/FDP Attended in MTNC:

S.No	International/National /State Level	Title of the Workshop/Conference	Name of the Institution/University	Month and Year
1.	State Level FDP	Three Day's Faculty Development Program	Mannar Thirumalai Naicker College	19,20&21 MAY2008
2.	State Level FDP	Technicalities Of Writing Research Proposal	Mannar Thirumalai Naicker College	29 th JUNE2018
3.	State Level workshop	Goods & Services Tax (Gst)	Sourasthra colleage, Madurai	28/8/18
4.	State Level FDP	One Who Can Do, Teaches! How To Do? And What To Do	Mannar Thirumalai Naicker College	8 th MARCH2 019
5.	State Level FDP	One Day Training And Production Workshop On Prospects Of Outcome Based Curriculum	Mannar Thirumalai Naicker College	9 th MARCH2 019
6.	International Workshop	Algorithmic Thinking And Problem Solving	Mannar Thirumalai Naicker College	23 rd JANUAI Y2020
7.	State Level	FDP On Quality Assurance And Sustenance In Education	Mannar Thirumalai Naicker College, Madurai.	11 th March20 20
8.	State Level	FDP On 21 st Century Skills	Mannar Thirumalai Naicker College, Madurai.	5 th March2020
9.	State Level FDP	Online National Faculty Development Programme	Mannar Thirumalai Naicker College, Madurai.	13.05.2020- 19.05.2020
10.	State level FDP	Enhancing Quality By Unearthing Innovative Practices- Equip 2022	Mannar Thirumalai Naicker College, Madurai & A.P.C Mahalaximi College of Women, Thoothukudi	18.4.2022 – 24.4.2022
11.	State level FDP	Education 4.0 for sustainable economic development	Mannar Thirumalai Naicker College, Madurai	27.4.2022
12	Faculty Research Programme	Dynamics of Research Publications	Mannar Thirumalai Naicker College	5.09.2022 to 16.09.2022
13	Faculty Research Programme	Insights of National Educational Policy(NEP 2020)	Mannar Thirumalai Naicker College	18.03.2023
14	State Level workshop	Intellectual Property Rights	Mannar Thirumalai Naicker College	16 &17 10.2023

Faculty Development Programme/Short Term Course	Title of the Programme/Course		Month and Year
FDP	FDP on Gen AI & Chat GPT Application in the Industry	Technology,	27.01.202 5 to 31.01.202 5
FDP			Jan-Feb 2025
FDP/Capacity Building	FDP on Cyber Security	Department of MBA & Research Centre, Sapthagiri NPS University, Bangalore; MCA Department, Indira College of Engineering & Management, Pune; Annasaheb Dange College of Engineering & Technology, Maharashtra; and Nist University, Odisha.	14.02.2025 to 20.02.2025
FDP	FDP on Predictive Analytics and Optimization for Industrial Applications	Finesse fleet Foundation & Sanjivani University	03.02.2025 to 08.02.2025
Faculty Development Programme	Influence of AI in Teaching & Research	Hindusthan College of Arts & Science	4.9.2023 – 9.9.2023
Faculty Development Programme	Corporate Updates and Workplace Resilience (Empowering Educators)	The Madura College	15.09.2023
Faculty Development Programme	Design and Development of Industry led curriculum In Technological Era	AMET UNIVERSITY	4.12.2022 to 22.12.2022
Six Days State Level FDP	"Digitalization in Accounting and Finance"	KG College of Arts and Science	8.11.2022 to 14.11.2022
		& Pioneer College of Arts and Science	
Seven Day National Level FDP	Holistic Wellness Management	Kristu Jayanti College, School of Management, Bangalore.	

IP Awareness/Training program	National Intellectual Property Awareness Mission	Intellectual Property Office, India	21.10.2022
One week FDP	ICT Tool for Effective Teaching and Learning	Kamla Nehru Mahavidylaya, Nagpur	23.5.2022 -28.5.2022
5 days FDP	Current Scenario of Indian Economy	V.O Chidambaram College, Thoothukudi	11.5.2022- 15.5.2022
Five-Day National FDP	Inculcating universal Human Value In Education- an aspiration of NEP2020	HKBK Degree College, Bangalore	9.5.2022 - 13.5.2022
FDP	Data analysis with Statistical Package for the Social Science	Seshadripuram Academy of Business Studies, Bangalore	27.4.2022 - 6.5.2022
Six –day MDP	and Change Management	Ramaiah Insitute of Technology, Bangalore	21.3.2022- 26.3.2022
Capacity Building Program	Professional Etiquettee – an effective tool for Capacity Building	Islamiah college, Vaniyambadi	26.2.2022
One week International Faculty Development Programme	Big Data Analytics	Ethiraj college For Women & Binghamton University, Newyork.	7.2.2022 - 15.2.2022
Three Days National level Faculty Development Programme	Investor Education & Awareness	Saraddha Academy & Thiagarajar college Madura	28.12.2021 - 30.12.2021
Three Days Faculty Development Programme	"Institutions & Entrepreneurial Eco System"	Ayya Nadar Janaki Ammal College	22.09.2021- 24.09.2021
Two-Days International Faculty Development Programme	"English Literature- social Commitment & Management Lessons"	Sivananda Sarma Memorial R.V.College	31.05.2021- 01.06.2021
Three days National Faculty Development Programme	"Roll of Faculty in Molding Students"	HKBK Degree College	24.05.2021- 26.05.2021
Six Days Online Short term training Programme	"Business Analytics"	MCKV Institute of Engineering	19.04.2021
Six Days Online Short term training Programme	"Contemporary topics in Marketing"	Ajay Binay Institute of Technology	24.04.2021 14.12.2020- 19.12.2020
Five days Faculty Development Programme	"Intellectual Property Rights and Contributions of Academia towards Innovation"	Maharaja Institute of Technology Mysore	15.12.2020- 19.12.2020
National Skill Development Programme	"GST-registration, Assessment and filling of returns-phase-III"	Bharathiar University Sponsored by(RUSA)	02.11.2020- 12.11.2020
National Faculty Development Programme	"Innovation, Incubation and Entrepreneurship"	RajaPalayam Raju's College	5.6.2020
One day workshop	Goods and Service Tax(GST)	Sourashtra College	28.8.2018

Orientation Courses attended

Officia	uon courb	coattenaca		
S.No.	Year	Duration,	Name of the Orientation	Name of Organization
		Date &	Programme	
		Year		

1	2021	1 day	"Problem solving and Ideation	Vidya Jothi Institute of
		30.11.2021	Workshop"	Technology

5. (a) List of Seminars / Conferences / Workshops / Webinars attended

S.No.	DD. MM. YYYY	Name of the seminar/conference/wor kshops/attended by faculty	Institution	National/ International/State
1	24.03.2025	One-Day IPR Awareness Programme on "Empowering Innovators and Creators"	Technology Information, Forecasting & Assessment Council, DST, GOI & IPR Cell, MTNC, Madurai	State level workshop
2	25.03.2025	One Day Seminar on Challenges in Corporate Governance and Social Responsibility in India	Department of Commerce- Corporate Secretaryship, MTNC,Madurai	State level Seminar
3	5.3.2022	Raising the Quality of Living Through Ethics and Values in Higher Education	Bafakhy Yateemkhana B.Ed Training Colleage, Malapuram, Kerala.	International Webinar
4	19.3.2022	Contemporary Issues in Globalization and Sustainability of Supply Chain	Johan A. Walker College Of Business, Appalachian State Of University, Boone, North Carolina, USA	International Webinar
5	28.2.2022	National Intellectual Property Awareness Mission	Intellectual Property Office, India	Awareness/ Training Program
6	16.3.2022	Fundamental of Share Trading in Securities Market	Department of B.Com C.A Mannar Thirumalai Naicker College, Madurai.	Awareness Program
7	13.4.2022	Effective Management of Personal Finance and Wealth Creation	Department of Business Administration, Sri S Ramasamy Naidu Memorial College,Sattur.	State level Webinar
8	5.3.2022	Financial Empowerment Through Wealth Creation	Department of Commerce Mathabhanga college, Cooch Behar, West Bengal.	National level Webinar
9	15.3.2022 21.3.2021	Financial Empowerment Through Wealth Creation Managing Personal Finance and Wealth Creation	Bishop Ambrose College Mahendra Arts and Science College, Namakkal.	National level Webinar National level Webinar
11	30.3.2022	Financial Empowerment Through Wealth Creation	Sonopant Dandekar Arts, V.S Apte Commerce, M.H Mehta Science College, Palghar, Maharastra.	National level Webinar
12	31.3.2022	Financial Planning And Wealth Creation Through Mutual Fund	Gulbarga University, Kalaburagi, Karnataka.	National level Webinar
13	1.4.2022	Financial Strategies And Innovative Approaches During Post Covid Era- Perspective	Jawaharlal Nerhu Technological University, Anantapur, Andhra Pradesh	National level Webinar
14	25.4.2022	Research Methodology	St. Joseph University,	National level

			Nagaland.	Webinar
15	5.5.2022	Financial Empowerment	V.E.T First Grade college,	National level
1.6	21.5.2022	Through Wealth Creation	Bengaluru, Karnataka.	Webinar
16	21.5.2022	Investor Awareness Program	Sri Dev Suman Uttarakhand University	National level Webinar
17	7.2.2022	Customer Relationship Management	Great Learning Academy	Free Online Course
18	12.3.2022	Entrepreneurship skill, attitude and behaviour development	Vidhya jyothi institute of technology, Hyderabad.	National workshop
19	17.3.2022 to 19.3.2022	Research Methodology And Data Analysis Using MS Excel	Kamaraj College, Thoothukudi.	Three Days National Virtual Workshop
20	9.1.2021	Environmentalism: Religious and Cultural Context	Seshadripuram Evening Degree College	International webinar
21	20.1.2021	Research Methodology in Social Sciences-Quality Dimensions	Alagappa University	National webinar
22	23.1.2021	Impact of Covid-19 on Direct Tax Laws and Procedures	JSS College Of Arts, Commerce And Science, Nanjangud.	National webinar
23	4.2.2021	Symposium on Union Budget 2021	R.G Kedia College Of Commerce, Hyderabad	National webinar
24	4.2.2021	Protect your intellectual property using IPR	Seshadripuram Academy Of Business Studies College	National webinar
25	12.2.2021	Digital Metamorphosis: Driving Digital Experience Post Pandamic	Ramiah Institute Of Management	National webinar
26	8.3.2021	Phenomenal Women-A Tribute To Womenhood	GLS University	National webinar
27	17.3.2021- 20.3.2021	Natural Language Processing For Beginners	Vidyavardhaka College Of Engineering, Mysuru.	National Workshop
28	19.3.2021	Recent Trends in Commerce, Management & Information Technology	Jaya govind Harigopal Aggarwal Agarsen College,Chennai	International E- Conference
29	1.4.2021	Current Scenario of Agricultural Economy in India	Sri Parasakthi College For Women, Courtallam.	International webinar
30	24.5.2021- 30.5.2021	Research Methodology	Govt. V.Y.T. Pg Autonomous College Durg Chhattisgarh, Bengaluru	National Workshop
31	26.5.2021	Biodiversity: Life Insurance for our Changing World	Mannar Thirumalai College	National webinar
32	21.6.2021& 22.6.2021	Case study Development in Commerce, Management and Computer Science Subjects	Sivsnanda ssSarma Memorial R.V College, Bengaluru.	National Workshop
33	5.7.2021- 9.7.2021	Data Analytics Using R	G.T.N Arts College, Dindigul.	National Workshop
34	15.7.2021	Intersection of HR and Finance – Competing or Complementing Domains	Gurunanak College, Chennai.	State webinar

35	24.7.2021	Consumer Protection and	A.V College Of Arts,	National Workshop
		Redressal Mechanism in	Science And Commerce,	_
		India	Hyderabad.	
36	11.10.2021	Financial Empowerment	Swami Dayanada College Of	National webinar
		Through Wealth	Arts And Science,	
		Creation	Tiruvarur.	

List of Professional Development Programme Attended

S. No	Name of the Professional Development Programme	Date	Name of the Institution imparted training
1	Online Faculty Induction Programme	07.11.2024 to 04.12.2024	UGC-Malaviya Mission Teacher Training Centre, Madurai Kamaraj University

List of External Activities

S. No	Name of the Programme / Activity	Position	Date	Name of the Institution
1	B.Com (CA) Practical Exams under Madurai Kamaraj University.	External Examiner	30.09.2024	ST.George's Jayaraj Chelladurai College(women), Madurai
2	B.Com, B.Com CA & B.B.A Practical / Project viva-voce Examinations	External Examiner	19 th April 2025	Madurai Institute of Social Science College
3	Digital Innovation and Sustainable Business Strategies in the Contemporary Era, A special Issue of International Journal of Business and Economics Research (IJBER) e-ISSN: 2455-3921	Chief Editor	April 2025	PG & Research Department of Commerce, Mannar Thirumalai Naicker College (Autonomous), Madurai, Tamil Nadu, India
4	e-ISSN JOURNAL-Industrial Reinforcement and Emerging Innovation in Business and Management(Dr BGR Publications/IJBER)	Editorial Advisory Board Member	March 2025	Dr BGR Publications/IJBER
	BOS in Commerce	External subject expert	10.06.2025	Madurai Institute of Social Science College

List of Events Organized

S. No. Date		Events Organized	Convenor / Organizing Secretary	
1	06.03.2025	National Conference organized by the PG & Research Department of Commerce, Mannar Thirumalai	Organizing Secretary	

		Naicker College	
2	26.09.2024 & 27.09.2024	Two-day Golu Expo & Sale	Co- Organizing Secretary
3	21.03.2025	41st Commerce Association Annual Day	Convenor
4	09.01.2025	Street Vendors Programme	Organizing Committee member

• ONLINE COURSES COMPLETED

Name of the Course	Online Platform	Name of the Coordinating Institution	Date of Examination	Score
Services Marketing: A Practical Approach	NPTEL	IIT – Kharagpur	23.03.2025	65%